SLIDING FEE PROGRAM POLICY

PURPOSE:

To assure that no patient will be denied health care services due to an individual’s inability to pay for such services and to assure that any fees or payments required by the center for such services will be reduced or waived to enable the center to fulfill the assurance.

SCOPE:

Clay-Battelle Health Services Association (CBHSA) receives funding through HRSA to help provide services to uninsured and underinsured patients. For all eligible patients, a discounted fee will be charged per visit according to the private pay plan as determined by the income guidelines. The discounted fee will cover all FQHC in-scope services provided at CBHSA sites for which CBHSA administers billing and collections functions. Sliding fee discounts do not apply to gold crowns, bridge services, or certain cosmetic procedures such as porcelain veneers or tooth whitening.

POLICY:

CBHSA provides care to eligible patients through the establishment of a sliding fee scale discount schedule based on federal poverty guidelines. This schedule is reviewed and updated annually with current Federal Poverty Guidelines and from the perspective of reducing patient financial barriers to care.

Definitions

1. **Applicant** – Refers to the individual whose signature appears the Sliding Fee application.

2. **Household** – Defined to mimic the state and federal definition of household for healthcare programs, household refers to all persons related by birth, marriage, or adoption who reside together, dependents, and others in the same tax household. Unrelated individuals who are not dependents living at the same address are considered separate households. The following compose the household:
   a. The applicant and their spouse.
   b. The applicant’s unmarried partner if they are the parent of the applicant’s child.
   c. Anyone under 19 years of age who lives with and is taken care of by the applicant.
   d. Anyone claimed as a dependent on the applicant’s federal tax return.
   e. Anyone who claims the applicant on a federal tax return and their tax dependents.

3. **Income** – The modified adjusted gross income (MAGI) as defined by the IRS and used by the state and federal agencies for healthcare programs, Income refers to all cash receipts before taxes with certain adjustments. Income does not include non-cash benefits such as SNAP, school lunch programs, clothing vouchers, or food/rent in lieu of wages. For most patients eligible for sliding fee discounts, income calculation is simple. A full definition of MAGI is available from the IRS.
   a. Common income sources included in MAGI
      i. Wages, salaries, and tips.
      ii. Social Security benefits.
iii. Unemployment compensation.
iv. Net self-employment or business income (generally the amount of money you take in from your business minus your business expenses).
v. Alimony.
vi. Retirement and pension income.
vii. Investment and rental income.

b. Common income sources excluded from MAGI
   i. Child Support.
   ii. Supplemental Security Income (SSI).
   iii. Veteran’s disability benefits.
   iv. Workers’ compensation.

c. Common Deductions from MAGI
   i. Alimony paid.
   ii. Student loan interest and tuition costs paid.
   iii. Individual retirement account contributions.

4. **Proof of Income** – Must be current information and includes, but is not limited to any or all of the following. Where proof of before tax income is not available, income before taxes can be estimated from proof of net income.
   a. Most recent income tax return or W-2.
   b. Two most recent pay stubs.
   c. Most recent unemployment check.
   d. Proof of other household income (Social Security, pension, etc.).
   e. Bank statements showing direct deposits.

5. **Income Guidelines** – Revised annually based on the Federal Poverty Guidelines

6. **Household Assessment** – The application process and review for consideration of eligibility for the sliding fee program and for reporting of patient demographics to HRSA.

7. **Ability to Pay** – Defined by this policy and by the results of the Household Assessment process.

8. **Refusal to Pay** – Defined by consistent non-compliance with this policy and with monthly payment plans.

9. **Consistent Non-Compliance** – Defined by failure to make the assigned monthly payment for three consecutive months.

**Schedule of Fees**

CBHSA will prepare a schedule of fees or payments for the provision of its services consistent with local prevailing rates or charges and designed to cover its reasonable costs of operation as indicated in the CBHSA Fees Policy.
Securing Payment for Services

CBHSA will make every reasonable effort to secure from patients payment for services in accordance with its fee schedules and to collect appropriate reimbursement for health services from Title XVIII of the SSA (Medicare Program), Medicaid, CHIP, other public assistance programs, and other third party payers used by CBHSA patients.

Although CBHSA cannot require patients to enroll in public or private insurance or related third party coverage, the health center will educate patients on options available to them based on their eligibility for insurance or other third party coverage. During the application process for the entitlement program, the patient will receive the sliding fee discount if they qualify based on the income guidelines. No patient who refuse to apply for any public or private insurance program will be denied access to CBHSA’s sliding fee program.

Sliding Fee Discount Schedules

Sliding fee discount schedules shall

1. Apply to patients with annual incomes at or below 200% of the Federal Poverty Level (FPL).
2. Provide a full discount for patients with annual incomes at or below 100% FPL with an allowance for a nominal charge.
3. Adjust fees based on household size and income for patients above 100% FPL and at or below 200% FPL.
4. Include at least three discount levels between 100% FPL and 200% FPL.
5. Not apply to patients with annual incomes above 200% FPL.
6. Determine eligibility solely by household size and income.

The sliding fee discount schedule for medical services is as follows

1. Plan 1 – 0% - 100% FPL - $10 nominal charge which includes office visit, in-house and referral laboratory services, medications, vaccines, and x-ray services.
2. Plan 2 – >100% - 133% FPL - $15 copay which includes office visit, in-house laboratory services, and vaccines for VFC eligible patients. Medications, vaccines, x-rays, and referral laboratory services are provided at cost.
3. Plan 3 – >133% - 150% FPL - $20 copay which includes office visit, in-house laboratory services, and vaccines for VFC eligible patients. Medications, vaccines, x-rays, and referral laboratory services are provided at cost.
4. Plan 4 – >150% - 200% FPL - $40 copay which includes office visit, in-house laboratory services, and vaccines for VFC eligible patients. Medications, vaccines, x-rays, and referral laboratory services are provided at cost.
5. >200% FPL – No discount.
The sliding fee discount schedule for dental services is as follows

1. **Plan 1 – 0% - 100% FPL** - $35 nominal charge for office services, not to exceed the amount under Plan 2 (40% of charge). Services from an outside dental laboratory such as base metal crowns and dentures are provided at cost.

2. **Plan 2 – >100% - 133% FPL** – Office services are provided at 40% of normal charge. Services from an outside dental laboratory such as base metal crowns and dentures are provided according to the Lab Services Sliding Fee Scale.

3. **Plan 3 – >133% - 150% FPL** - Office services are provided at 60% of normal charge. Services from an outside dental laboratory such as base metal crowns and dentures are provided according to the Lab Services Sliding Fee Scale.

4. **Plan 4 – >150% - 200% FPL** - Office services are provided at 80% of normal charge. Services from an outside dental laboratory such as base metal crowns and dentures are provided according to the Lab Services Sliding Fee Scale.

5. **>200% FPL – No discount**

**Notification of Sliding Fee Program**

CBHSA will ensure that patients are made aware of the sliding fee program. CBHSA will accomplish this by using multiple methods of informing patients including, but not limited to signage throughout CBHSA locations, information on the CBHSA website, and personally notifying patients during registration or appointment scheduling. Sliding fee program information will be available in appropriate languages and literacy levels for our target population.

**Assessing Household Income**

Patients will be asked to complete a registration form annually and encouraged to provide their household size and income information to perform a household assessment for the purpose of collecting HRSA required information. CBHSA staff will assist the patient in determining their household and income as necessary. A patient has the right to refuse to complete the assessment. Any patient who fails to complete the household assessment process shall be ineligible for discounts. Registration staff will enter household size and income information into the practice management system and notify the patient if they are likely eligible for the sliding fee program pending proof of income and a completed application.

**Application Process for the Sliding Fee Program**

Complete proof of income and a sliding fee program application will be expected from the applicant. Patient bills will be adjusted to the appropriate discount level once the sliding fee program application is completed and proof of income is received. Patients qualifying for the sliding fee program will have 30 days from the date of service to provide documentation. Once 30 days has elapsed, sliding fee discounts cannot be applied to that date of service. If the patient reports no income, they may, in lieu of proof of income, submit a self-attestation of zero income form.
Once the household has completed the application process for the sliding fee program, the discount level will be listed in the practice management system. The discount level will be effective for one year. If a patient knowingly provides false or incomplete information, any sliding fee discounts received based upon the false or incomplete information will be removed and the patient will be barred from receiving future discounts.

**Using the Sliding Fee Discount**

When a patient schedules an appointment, the scheduler will remind patients that their payment will be due at the time of the service. CBHSA staff will ask for the full payment at check-in time prior to the patient seeing a provider. With the exception of Plan 1 patients, if the patient is unwilling to pay, CBHSA staff will offer to reschedule the appointment at a later date. CBHSA staff will inform Plan 1 patients that a statement will be mailed to them for the nominal fee. No Plan 1 patient shall be denied care because of failure to pay the nominal fee.

Patients will be required to pay in full for services not covered by the sliding fee program prior to services being rendered. For services requiring multiple visits, the patient will be required to pay 50% of the fee prior to the first visit. CBHSA will set the patient up on a financial treatment plan (FTP) where the patient will be required to make equal payments against the balance of the FTP prior to each visit. Payment will be made in full prior to the final visit. If a patient is unable to stay current with the FTP, CBHSA staff will offer to reschedule the appointment at a later date.

Exceptions to the payment at time of service rule will also be made for emergent care as determined by a qualified clinical person authorized to make triage decisions and also for children. In this event, the patient guarantor will be referred to an appropriate member of CBHSA staff to set up a payment plan according to the CBHSA Collection Policy.

**Refusal to Pay**

When all reasonable collection efforts/enforcement steps as established by this policy and the CBHSA Collections Policy have been exhausted (which may include offering grace periods, meeting with CBHSA financial or certified application counselors, or establishing payment plans), non-compliant patients will be notified that they are no longer allowed to access services at any CBHSA facility.

Discharged patients frequently will request an appointment with a CBHSA provider. These patients will be reinstated if they agree to comply with their payment plan and pay the next amount due at the time of service.

**Other Considerations**

For services the health center provides only via a formal written referral arrangement, the health center will make every attempt to ensure that the referral provider’s discounts for health center patients meet the criteria set forth by HRSA’s PIN 2014-02 “Sliding Fee Discount and Related Billing and Collections Program Requirements.”

Although CBHSA offers all FQHC in-scope services to patients without regard to ability to pay, availability of these services is subject to budget restrictions. CBHSA reserves the right to control access to discounted services in order to remain sustainable.
In addition to the sliding fee discounts, CBHSA will work with other providers, such as our referral laboratory, to make additional discounts available where possible.

Any request for exceptions to this policy must be made in writing to the CEO.